

PRE-BID QUERY RESPONSE

NAME OF THE TENDER: SELECTION OF SYSTEM INTEGRATOR FOR “IMPLEMENTATION OF THE LEARNING PLATFORM BASED CLASSROOM”

TENDER NO: EdCIL/DES/LBC/2024 dated 24.01.2024

NAME OF BIDDERS WHO SUBMITTED THE PRE-BID QUERIES:

1. M/s Trigyn Technologies Limited
2. M/s Teachmint Technologies Private Limited
3. M/s WE Excel Softwares Pvt. Ltd.

S.NO.	SECTION NO.	PAGE NO.	CLAUSE AS PER RFP	CLARIFICATION SOUGHT	RESPONSE
1	CHAPTER-V/Eligibility and Bid Evaluation/6.2 Eligibility Criteria:	48	Bidder should have provided Learning management system for more than 100 Schools in the last 3 years preceding bid due date.	We would like to request considering experience in providing LMS solutions for either Govt schools or Govt colleges in the last 5 years	No Change
2	6.2 Eligibility Criteria	48	Bidder should have provided Learning management system for more than 100 Schools in the last 3 years preceding bid due date. - <i>Work Orders / MoU and Completion Certificates / Software License Handover Agreements / Implementation Certificate signed by the Client</i>	Teachmint is a SaaS based Digital Education company. While selling software licenses to customers, we execute Order Forms with the customers, which is a standard practice adopted by software and SaaS companies. Suggested change as below: <i>Work Orders / MoU / Order Forms</i>	No Change

				<i>Signed by Client / Completion Certificates / Software License Handover Agreements/ Implementation Certificate signed by the Client</i>	
3	6.2 Eligibility Criteria	48	Bidder should submit the MAF from the respective Original Equipment Manufacturers (OEM) - Authorization letter from OEM as per Annexure VII.	Please confirm the BOQ items for which the Bidder needs to submit a MAF from the OEMs.	MAF for Interactive flat panel (65" and 75"), LMS, Power Backup (1 KVA and 2 KVA) and Audio System is required to be submitted.
4	Technical Specifications	From Page 16	Power Back Up 1 KVA and 2 KVA	Kindly request the Department to consider 1 KVA and 2 KVA UPS with External Battery for all solutions. UPS with external batteries is a cost-effective solution for the given requirement. In case of in-built batteries, the cost for power back up will be high.	No Change
5	Chapter V Sec No. 6.2 Eligibility Criteria Point no. 3	32	Bidder should have provided Learning management system for more than 100 Schools in the last 3 years preceding bid due date.	We would request your good office to kindly amend the clause as below: "Bidder should have provided Learning management system for more than 100 Schools in the last <u>7</u> years preceding bid due date."	No Change
6	General Query			How many states the solution would be deployed? Though its not explicitly mentioned, looks like 6 states (Tamil	The solution would be deployed across Nabinagar, Mouda, Tanda, Meja, Tandwa, Ramagundam, Kahalgaon and

				Nadu, Jharkhand, Uttar Pradesh, Telangana, Bihar and Maharashtra). Please confirm school location.	different districts of Tamil Nadu. The school list shall be shared with the Successful bidder.
7	General Query			Please confirm Total number of schools across all states.	Total No. Classrooms are 80 tentatively. EdCIL shall issue the PO to the Successful Bidder solution wise based on the receipt of PO from the respective end client. In case of non-receipt of PO from the end client, the respective PO to the selected system integrator shall not be issued. The quantity and items of the smart classroom placed to the Successful Bidder may also be varied as per the receipt of PO from the end client.
8	General Query			Consortium/JV details are not mentioned in RFP. We would request your good office to kindly allow consortium/JV partner.	No Change

S.No.	Tender Page No	Tender Clause Reference	Original Clause	Revised Clause
1.	49	Clause 6.2 Eligibility Criteria Sr. No. 13	<p>OEM Criteria for Protective Casing of Interactive Flat Panel with LMS Application:</p> <ul style="list-style-type: none"> • OEM should have an average annual turnover of INR 15 crore for the last three financial years i.e. 2020-21, 20221-22, 2022-23. • OEM should have supplied minimum 1,000 quantities of the Protective Casing in India in the last 4 years preceding from the bid due date. <p>The Protective Casing OEM has supplied at least 500 units in a single work order to a Government Client in India.</p>	This clause stands deleted.

The Revised date and time of the RFP will be as follows:

S.No	Event Description	Date and Time (as per Tender document)	Revised date and Time
1.	Last Date and Time for receipts of Bids	08.02.2024 till 16:00 Hrs In case a Holiday is declared on the day of the event, the same will be held on the next working day at the same time & venue.	12.02.2024 till 16:00 Hrs In case a Holiday is declared on the day of the event, the same will be held on the next working day at the same time & venue.
2.	Date and Time of Opening of Technical Bids	08.02.2024 till 16:30 Hrs	12.02.2024 till 16:30 Hrs

Note: All others terms and conditions of the tender document will remain same.

Sd/-
Chief General Manager
(DES)